



The Winvale Group Announces Partnership with NOVAtime and Government Software Solutions

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Washington, DC ([PRWEB](#)) June 9, 2010 -- The Winvale Group, a government consultancy and value-added reseller, today announced a strategic partnership agreement with NOVAtime Technology, Inc., a leading workforce management solution provider and one of the world's most popular SaaS destinations.

NOVAtime will deliver its products to local, state, and federal government customers via Winvale's existing procurement vehicles. By partnering with Winvale and Government Software Solutions, NOVAtime continues its efforts to reach the critical audience of federal, state, and local government organizations in need of workforce management solutions.

All of NOVAtime's products will be placed on The Winvale Group's Schedule 70 contract. Kevin Lancaster, managing partner for Winvale said, "We are pleased to announce our partnership with NOVAtime and Government Software Solutions. NOVAtime's architecture, scalability, and flexibility along with GSS' insight into the public sector, should prove a real benefit to Winvale and its government customers".

In accordance with the partnership, Winvale has teamed with Government Software Solutions to assist in the government procurement process with NOVAtime. "Having worked with Winvale for the past several years, I know that Winvale's knowledge and depth of resources at the Federal level make them the "go to" player as we look to round out our public sector practice and provide strategic purchasing vehicles for all levels of government", said Ty Hall, Government Software Solutions. Additionally, Mr. Hall stated, "Having evaluated all of the major providers of time and attendance software, I found NOVAtime to be the most flexible from a functional and technical architecture perspective. This flexibility is critical in serving the unique requirements of the public sector, particularly when dealing with public safety, public works, parks and recreation and administrative staff."

Ian Sexton, SVP at NOVAtime commented on the partnership: "I'm thrilled for our clients and friends in the Public Sector. I've worked with Winvale and GSS for many years and have a great deal of respect for the leadership of both Kevin and Ty. Our customers couldn't be in better hands and now they have a more straightforward way to harness the power and flexibility of NOVAtime."

For more information on NOVAtime's public sector workforce management solutions products please call 202-296-5505 or visit www.winvale.com

About NOVAtime

NOVAtime Technology, Inc., (<http://www.novatime.com>), a forward-thinking workforce management solution company that continues to apply the latest technology advancements to its suite of Time and Attendance/Workforce Management products and services. NOVAtime is headquartered in Monterey Park, California. NOVAtime is a Microsoft Gold Certified Partner.



For more information, visit www.novatime.com.

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About The Winvale Group

The Winvale Group partners with technology manufacturers in an effort to bring its public sector clients best-in-class technology solutions. Located on Pennsylvania Avenue in the heart of Washington, DC, the firm is one of the nation's fastest-growing information technology solution providers in the United States. Supporting this assertion is Winvale's recent recognition as one of the "Top 100 Companies in Washington DC" by Inc. magazine, and its selection as one of the "Five on Fire" by SmartCEO magazine for both 2008 and 2009. www.winvale.com

About Government Software Solutions

Government Software Solutions represents NOVAtime Technology Inc. for strategic workforce management solutions, consulting and implementation services. Over the past two decades the managing partners of Government Software Solutions have helped numerous workforce management software companies navigate the complex world of public sector software systems procurement and implementation for timekeeping, labor scheduling, absence & leave management. As an independent representative of NOVAtime Technology Inc., we encourage our customers to have a direct relationship with the software development company while we consistently monitor the project status relative to the customer's requirements. Our founding principles of hard work, integrity and open communication are devoted to bridging the gap between technologies and delivering an optimal level of accountability to the citizens we serve. www.governmentsoftwaresolutions.com

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Contact Information

Andrew Currin

The Winvale Group

<http://www.winvale.com>

202-296-5505 ext. 245

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